

kPoint – Making your video count!



### What is kPoint?



- kPoint is a platform to easily create, host, share, and correlate rich-media content that is
  - reusable,
  - discoverable,
  - searchable, and
  - trackable.

 kPoint enables relevant business systems giving insightful enterprise-wide analytics

### How kPoint is used



Customer testimonials

Before Purchase

Lead generation

Knowledge management

Employee training

**Customer support** 

Customer training



Lead qualification

Partner training

Lead nurturing

After Purchase

## The trouble with videos



- Resource intensive, meant for specialists
- Harder to communicate complex concepts
- Disconnected creation and hosting
- Limited analytics, personalization and integration
- Lack of searchability
- Limited two way communication

This impacts customer experience

## Existing solutions are also in silos!





#### Creation

**Tools**: Camtasia,

Demobuilder, Captivate

Live: WebEx, GoToMtg

Screen Capture: Jing,

Screenr

- Ease of distribution
- Analytics
- Integration

**Hosting**: YouTube, Vimeo, Wistia

**Distribution**: Brightcove,

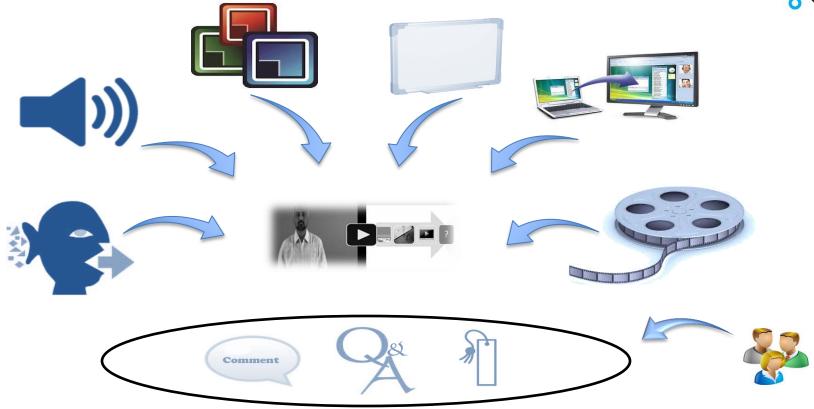
Ooyala



Distribution

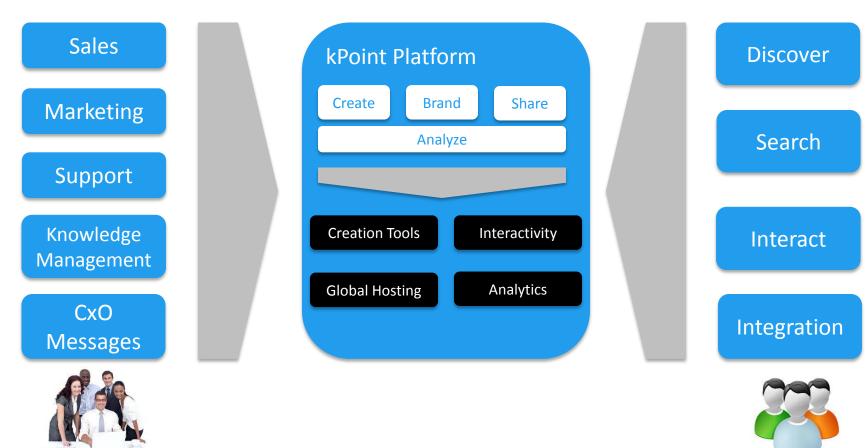
# kPoint kapsule's many elements





# All encompassing platform





## We would like to hear from you...





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For more information please visit,

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